



Gauhati Commerce College Placement Cell

R.G. Baruah Road, Guwahati -21, Assam

Ref. No. GCC/Placement/2026/6

(1)

Date : 17-04-2026

CAMPUS RECRUITMENT **SR. CUSTOMER RELATIONSHIP OFFICER ROLE AT BAJAJ CAPITAL**

Greetings from International College of Financial Planning, promoted by **Bajaj Capital Ltd.**

Bajaj Capital is one of India's leading financial services organizations with over six decades of experience in wealth management, investment advisory and financial planning.

About the Opportunity – Sr. Customer Relationship Officer

We are looking to engage motivated and ambitious Final year or graduates for the role of **Sr. Customer Relationship Officer** at Bajaj Capital.

Compensation Structure

- **CTC: Rs. 2,40,000 per annum**

Additional Benefits:

- **Attractive performance-based incentives**
- **Variable pay components** linked to business performance

Hiring Pathway through RFPA Program

To ensure that students are fully equipped with the required financial knowledge and advisory skills, the hiring process will be conducted through the **Registered Financial Prosperity Advisor (RFPA) Program**.

Phase 1 – Professional Learning (1 Month – Online)

Phase 1: Training (1 Month)

- Covers fundamentals of **financial planning, insurance, and mutual funds**
- Introduction to **wealth management and financial products**
- Learn **client profiling, goal setting, and risk analysis**
- Develop **communication and advisory skills**
- Prepares you for real-world financial advisory roles

Phase 2 – Paid Internship (3 Months)

After completing the learning phase, students will join **Bajaj Capital as interns for 3 months**, where they will receive hands-on industry exposure.

- **Internship Duration:** 3 Months
- **Stipend:** ₹15,000 per month





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Focus Areas:

- Client relationship management
- Mutual Funds & Investments
- Client Profiling & Risk Analysis
- Financial Products & Market Knowledge

Phase 3 – Final Placement

Upon successful completion of the **1-month learning program and the 3-month internship**, candidates will be appointed as **Sr. Customer Relationship Officer at Bajaj Capital**.

Program Fee & Retention Bonus

- **Program Fee:** ₹40,000
- **Special Benefit:** The **entire fee paid by the student will be reimbursed as a retention bonus** once the candidate completes **1 year of service with Bajaj Capital**.

This structure ensures that students receive **professional certifications, industry training, internship experience and full-time placement**, making it a strong career Launchpad in the financial services sector.

Thanks & Regards
Chirag khurana
Program Manager (International College of Financial Planning)
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<https://www.icofp.org>



- **Interested students are requested to apply through sending your name and following details to gccplacement2020@gmail.com before 25th April, 2026**

Sr. No.	Name	Gender	HomeTown (city,state e.g Surat, Gujarat)	Date Of Birth	E-Mail ID	Contact Number	Alternate Email ID	Alternate Contact Number	10th % (Convert CGPA to %)	10th Year of Passing	12th %	12th Year of Passing
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(Dr. Panchanan Barman)
Placement Officer
Gauhati Commerce College